



Universal Parts, Inc. / PartsForScooters.com Dealer Programs

Wholesale

Requirements:

- Initial \$100 minimum order
- Submit business license and/or Annual Resale Certificate for Sales Tax (required if you are located in Florida)

Benefits

- Wholesale pricing on all items
- Listing on our Repair Shop/Dealer locator
- Place your orders online or by phone
- No minimum order requirements (after first order)
- Reach \$10,000 in orders per year to be automatically enrolled in our distributor pricing program

Drop Ship

Requirements:

- Must sell at or above our retail prices
- \$2.00 per order drop ship fulfillment fee
- Sign drop ship agreement and return complete agreement

Benefits:

- The "Ship From" address on packing slips displays your company information, not ours
- Automated order processing through our web store
- Customizable CSV import file with stock status and photographs
- Available weekly file updates
- Access and availability to sell our over 3,000+ SKUs
- Reach \$10,000 in orders per year to be automatically enrolled in our distributor pricing program

Direct from China

Requirements:

- Must meet minimum order quantity (typically 50 units per item, depending upon item)
- 30% deposit required, 70% balance to be paid prior to shipping

Benefits:

- Receive factory pricing
- Several shipping methods available - LTL, Container or DHL Air
- English speaking, American owned Chinese company

Affiliate Program

Requirements:

- Must have a power sports related web site

Benefits:

- Logo and link to our web site is provided
- Receive Partner Center access to view your sales
- Earn 15% commission from orders placed with us through your affiliate link
- Receive monthly commission checks (if under \$100 your check will roll over to the next month)